19TH ANNUAL NEWARK LGBTQ PRIDE FESTIVAL JULY 8-14, 2024 "Together We Thrive: Unity & Resilience"



2024 Sponsorship Invitation

Board President Sharronda Wheeler

Letter from the Board President

Dear Community Partner,

I hope this letter finds you well. As the President of Newark Pride Inc. I am reaching out to extend an invitation to partner with us in celebrating diversity, inclusion, and the vibrant spirit of the LGBTQ+ community.

Newark LGBT Pride has been a beacon of unity and acceptance in our city, fostering a sense of belonging for people of all sexual orientations and gender identities. Our annual pride week events bring together thousands of individuals, creating a platform for visibility, acceptance, and advocacy.

Sponsorship of Newark Pride Inc. provides your company with a unique opportunity to align with our values of equality and community engagement. By becoming a sponsor, you will not only demonstrate your commitment to diversity but also gain exposure to a diverse and engaged audience.

Our sponsorship package offers a range of benefits, including prominent logo placement, social media recognition, and on-site visibility during our events. Your support will not only contribute to the success of Newark Pride Inc. but also help fund vital initiatives that empower the LGBTQ+ community, uplift our youth and highlight their talents.

We believe that a partnership will not only enhance our events but also showcase your commitment to fostering an inclusive and accepting environment in Newark. Together, we can create a memorable and impactful celebration of diversity.

Please find the attached sponsorship deck for detailed information on the various sponsorship levels and associated benefits. We are more than willing to tailor a package that aligns with your specific goals and preferences.

We look forward to the opportunity to discuss this partnership further and explore how YOU play a pivotal role in making Newark LGBT Pride 2024 an extraordinary celebration.

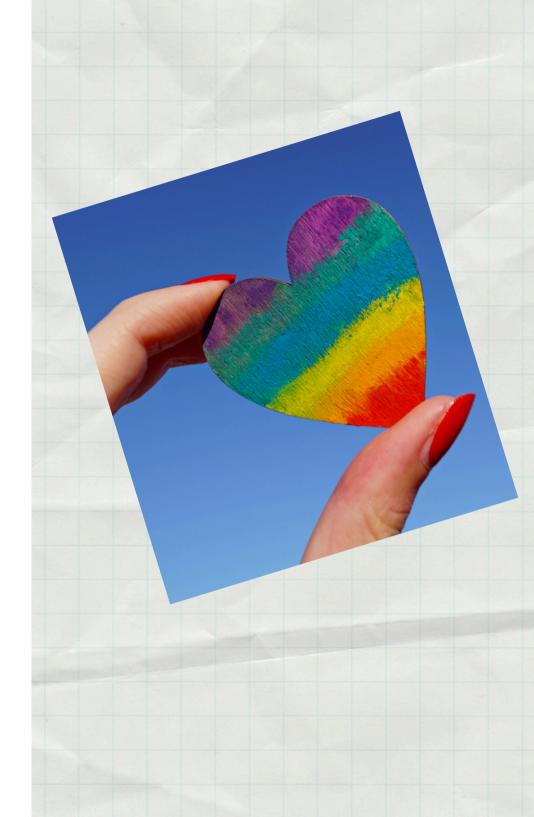
Thank you for considering this invitation. Your support means the world to us as we continue to promote love, acceptance, and equality.

WARM REGARDS

SHARRONDA "LOVE" WHEELER, PRESIDENT NEWARK PRIDE, INC.

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Board of Directors

Board President Sharronda "Love" Wheeler

Executive Vice President Alonzo S. Blalock

Founder & Executive Board Member June Dowell-Burton, LSW

Executive Board Member Kenrick Ross

Executive Board Member Perris Straughter











www.newarkpride.org

We are our strength. It's vital to recognize the power of community, where we find warmth and audacity. Together, we uplift, rise, build, and grow, unstoppable in our shine!

-Bishop-Elect, Kevin E. Taylor



In Memory Of Sakia Gunn

May 26, 1987 - May 11, 2003

Newark Pride Week was founded shortly after the horrific death of Sakia Gunn, a teenager who was targeted and murdered because of her sexual orientation in the heart of downtown Newark.

Tatyana Fazalizadeh completed her mural "Sakia, Sakia, Sakia, Sakia" as a part of the Gateways to Newark Project and felt the importance of painting a tribute to the slain youth's life.

Sakia was a young, black, queer girl that deserves to be seen and have her story heard. Artist Fazlalizadeh says, "While painting, many people drove by a yelled out her name. A few people got out of their cars to tell me they knew her. This is the stu! that public art is good for."

Through grassroots organizing Newark's LGBTQ community advocated for safe spaces and programming. Newark's LGTBQ community knows Sakia and now she will never be forgotten. Sakia Gunn's legacy will live on as her story will be included in the new LGBTQ curriculum taught in New Jersey schools.

About Newark LGBT Pride

Newark LGBTQ Pride week is a signature event series that provides opportunities for entertainment, but also raises awareness for its year- long agenda of social, educational and cultural programs for adults, youth, families and allies.

In 2005, Newark Pride, Inc. held its inaugural Pride celebration. Over 15 years later, Newark Pride has evolved with the city's changing landscape and has grown into a regionally anticipated event, drawing thousands of people to Newark's Downtown Business District.

Hosted in the heart of downtown Newark, Newark Pride events are held in areas brimming with activities attractions and adventures! These events highlight the city's vast culture and amplify the local contributions of queer people, while also increasing revenue and visibility for corporate sponsors and local businesses alike.

Indeed, Newark Pride offers a unique opportunity to view the ways the LGBTQ community is thriving concurrently with the city's cultural and economic boom. From thriving cultural institutions like NJPAC, Prudential Center and the Newark Museum to a variety of new restaurants, hotels and luxury apartments that are transforming the downtown area - Newark is on the rise and we are proud to be a part of this historic and flourishing city.

















Our History

|2006

2006

With the support of Mayor-Elect Cory Booker, Municipal Council and Essex County, the rainbow flag is raised for the first time in Newark in front of the Essex County Court as part of Pride Week.

2008

2008

Filmmaker Charles "Chas" Brack directed and produced "Dreams Deferred: The Sakia Gunn Story".

2010

2010

Essex County Executive Joseph N. DiVincenzo Jr. established the Essex County LGBTQ Advisory Council.

2012

2012

The Newark LGTBQ Commission and Newark's Youth Policy LGBTQ youth sub-committee published an LGBTQ Youth Position paper providing recommendations for creating a safer and more supportive environment for LGBTQ youth throughout the city. Mayor Cory Booker endorsed the paper.

2005

2005

In July, the first Newark Gay Pride is held in Military Park under the direction of founder June Dowell-Burton.

2007

2007

Mayor Cory Booker, Councilwoman Dana Rone, June Dowell-Burton, and Reverend Janyce Jackson raised the rainbow flag at the Newark City Hall for the first time to commemorate the beginning of Pride Week.

2009

2009

Newark becomes the first city in the state to form an LGBTQ Advisory Concerns Commission. "Dreams Deferred" screened at 35th Annual Newark Black Film Festival hosted by the Newark Museum.

2011

2011

President Barack Obama invited Newark Gay Pride to the inaugural LGBTQ Pride month reception at the White House on June 29th. Newark Pride Alliance and the Hetrick-Martin Institute launched HMI To Go (an after-school LGBTQ program) realizing one of the official promises made after the death of Sakia Gunn. Rutgers University launched "Queer Newark: Oral History Project" to share and record the stories of three generations of LGBTQ Newark residents.

2013

2013

The Newark LGBTQ Community Center is created as the product of a collaboration between existing groups serving Newark's LGBTQ community

Our History

2016

Annual festival returned to Military Park. Newark Pride Parade marched from City Hall on Broad Street through downtown Newark where we honored Grand Marshall Tracey Africa, 1st transgender career model.

2016

2018

2018

In **January**, Newark Gay Pride and NJ Devils Pride Night hosted their 1st collaborative hockey event at Prudential Center. In **May**, Newark Gay Pride participates in New Jersey AIDS Walk. In **June**, BrickCityLive.com interviewed Newark Gay Pride.

2019

2019

July. Mayor Ras J. Baraka officially designated the week of 14th Newark Pride Week. President Sharronda Wheeler debuts on Insider NJ's Out 100 LGBT Power List at #70

2021

July. Newark LGBTQ Pride Festival launches first full week of community programming with nearly 45 collaborative sponsors and partners. October. President Sharronda Wheeler ranked #21 on NJ Insiders OUT 100 LGBT Power List, while Vice President Alonzo S. Blalock debuts at #43.

2021

Commerce is created and established

2014

The NI LGBTQ Chamber of

its headquarters in Newark.

2014

2015 Newark Gay Pride celebrated its 10 year anniversary.

2015

2017

2017

In **January**, Newark Gay Pride and NJ Devils Pride Night hosted their 1st collaborative hockey event at Prudential Center. In **May**, Newark Gay Pride participates in New Jersey AIDS Walk. In **June**, BrickCityLive.com interviewed Newark Gay Pride. Newark Gay Pride welcomed new corporate sponsorships with Prudential and RPM Development. In **July**, Newark Gay Pride spoke with WBGO about President Trump's ban on transgender participation in the military. Newark Gay Pride co-sponsored with Lincoln Park Music Festival and provided LGBTQ representation during the 3-day festival.

2020

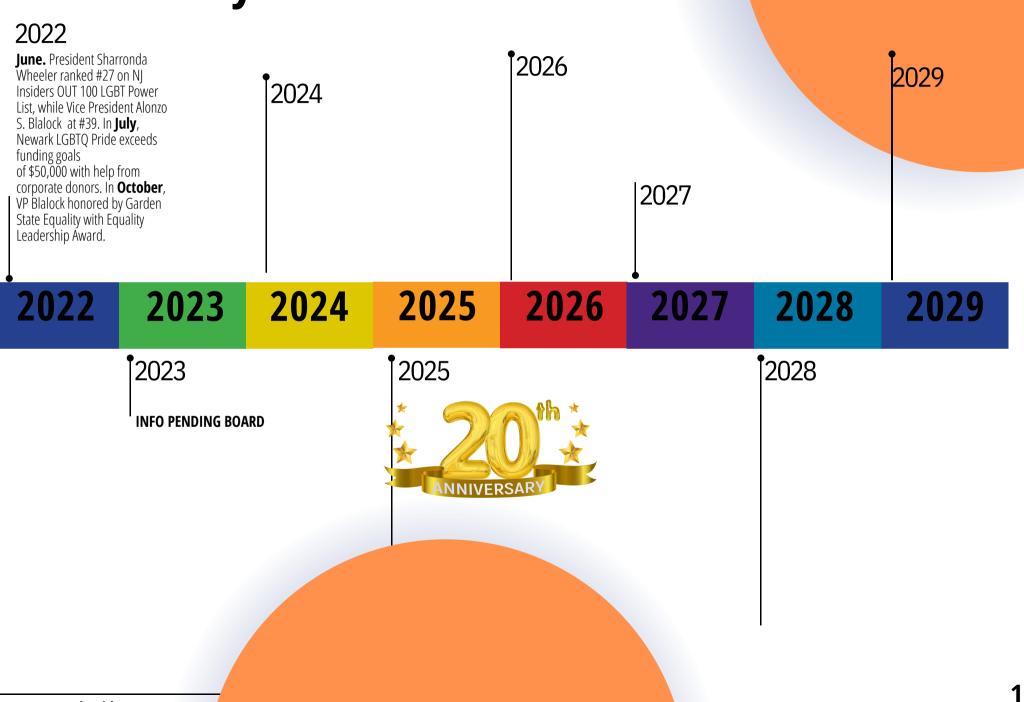
2020

Despite the nation facing a global pandemic, Newark Pride continued to provide programming for the community, near and far! In **June** 2020, Sharronda Wheeler was featured on Queer Newark OHP. In October 2020, she was also listed as #39 on Insider NJ's Out 100 LGBT Power List. Additionally in **October** Newark Gay Pride received the 2020 Census Appreciation Award. In **November**, Sharronda Wheeler also received an award for the 10 Newark Creators NJPAC Virtual Series.

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Our History







Strength in Numbers

LGBT Buying Power

America's estimated LGBT buying power is over **\$3 Trillion** and continues to increase with each year - magnifying the contributions of thousands of LGBT entrepreneurs and the millions of American households and families they serve.

As of April 2023, 2,006 businesses are officially certified as LGBT Business Enterprises (LGBTBEs) by the National Gay & Lesbian Chamber of Commerce.

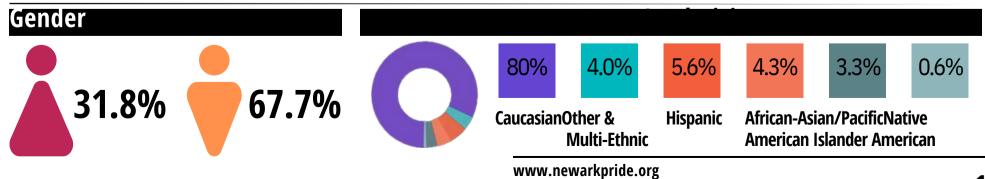
Of the LGBTEs that shared annual revenue estimates with the NGLCC, LGBTEs report annual revenue is \$2,475,642.

If the presumed average of \$2,475,642 in annual revenues across all certified LGBTBEs, the total annual earnings of business owners is conservatively estimated at more than \$1.15 billion. The total number of jobs created by LGBT employers continues to grow substantially from 33,000+ in the United States.

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Demographic of LGBT Business Owners



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TOGETHERWETHRIVE

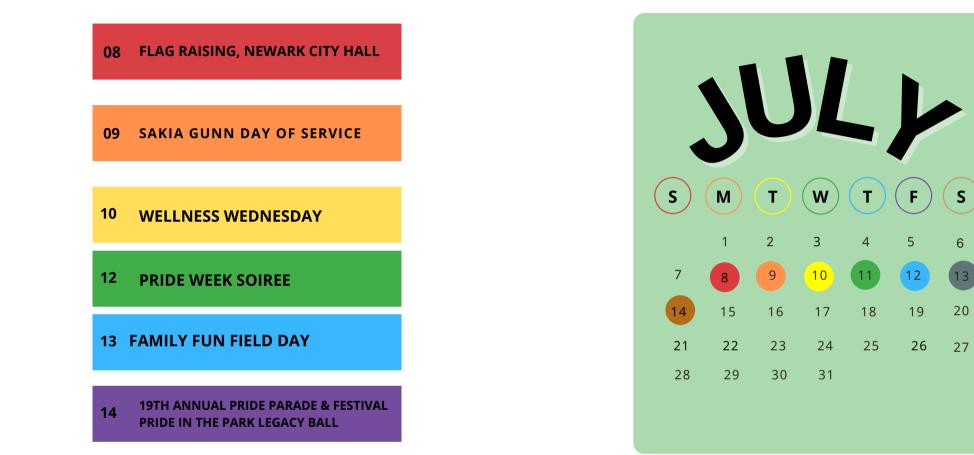
Unity in Resilience

JULY 8-14, 2024



Planned Events

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Reasons to Sponsor Pride

Visibility: Tap into our network of partners.



Newark Pride, Inc. started with a small celebration in Military Park. Since then, we've established and nurtured relationships with local and regional businesses, corporations, community faith-based organizations, colleges and universities, art institutions, entertainers, promoters, political leaders, and other Pride festivals all over the globe.

Value: Unique opportunities for your business or organization.

Newark Pride, Inc. offers a unique and amazing opportunity for your company or organization to engage both existing and potential customers, support diversity in your workplace, be part of a growing movement that is continuing to campaign for equal rights both in Newark, NJ and around the world.

Variety: We're all in this together.

Inclusion means we celebrate our diversity and acknowledge the common threads. We ALL need healthy food options, we are ALL concerned with the welfare of our youth, and we ALL benefit from the LGBTQ community economic impact. Newark Pride, Inc. makes inclusion a top

Sponsorship & Donations

It is our hope to reach a target goal from private and corporate contributions in order to continue the diverse programs slated for our community celebration. We invite you, your business or organization to partner with us. Together our impact can be unlimited.

What your support will help us achieve.

We're always looking for partners to help us make Newark Pride, Inc. bigger and better. As the premiere Pride event in New Jersey's largest city, your sponsorship is a great way to strengthen our community while builling your brand's presence.



\$2,500 - Founder Scholarship

This sponsorship level will provide funds toward tuition or books for high school graduates entering college.

\$2,000 - Leadership Scholarship This sponsorship level will fund one young adult seeking to cultivate their leadership development by attending programs like Leadership Newark and Victoria Emerging Leaders Program.



\$1,500 - Helping Hands Fund This sponsorship level funds supplies to local LGBT shelters for welcome kits including toiletries, slippers, robe, etc.

\$1,000 - Kid Zone



The sponsorship level will sponsor the Kid Zone at the annual Newark Pride annual festival.

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Sponsorship Levels

Sponsorship Levels	Namir Rights \$25,000	ng Marque \$20,000	e Key \$15,000	Signatur \$10,000	re Love \$5,000
Naming Rights for 2022 Pride Festival	o				
Page Premium Space in 2022 Pride Guide	2 full page	1 full page	1 full page	1/2 full page	1/4 full page
Logo on all marketing materials (handbills, website, t-shirts, social media, giveaways)	0	0	o		
Hyperlink to company page	0	0	0		
VIP Tickets to all events	6	4	3	2	2
Parade/Float Space (in units))	1	1	1	1
Logo on Welcome Banner	0	о	0	0	0
Seats to Flag Raising at City Hall	6 front row	2 front row	2 front row	2 reserved	2 reserved
Press Opportunity at all events	0	О	0	0	
Verbal recognition at all events	0	О	0	0	0
Premium vendor space at festival (up to 10x30 tent)	0				
Vendor space at festival (up to 10x30 tent)		0			
Vendor space at festival (up to 10x20 tent)			0		
Vendor space at festival (up to 10x10 tent)				0	0
Seat on President Circle	0	o			

Your donation will support annual programming and events that help inspire, educate, commemorate and celebrate our diverse community. Help us work toward a future without discrimination where all people have equal rights under the law and provide safe spaces to live and love freely.

If you are unable to make a full sponsorship or monetary donation but would still like to contribute to Newark Pride, Inc., consider all in-kind donations:

- Donation up to \$999.00
 - Food & Drinks
- Printing

- Entertainment
- Venue
- Gift Bags

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Sponsors & Community Partners

Newark Pride, Inc. would like to thank our sponsors. Through their sponsorship, these businesses and organizations have made an investment in the success of our event and have demonstrated their support for our community. We would like you to join us in acknowledging their generous contributions to the Newark Pride 2021 Festival by patronizing these businesses and letting them know that we recognize and appreciate their partnership!

Thank You Sponsors! You were an integral part in making Newark LGBT Pride Festival 2023 a huge success!



CITY

OF

Mayor Ras J. Baraka and the Municipal Council

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